Board of Directors Meeting

Wednesday, June 30th, 2021 – 5:30PM via Zoom Meeting Public Welcome

- Zoom Meeting Info:
 - https://zoom.us/j/96032879623?pwd=RDJHZ2I4czZScjMwZWxtTG9xT05pQT09
 - Meeting ID: 960 3287 9623 with Passcode: 173842
 - Dial in: +1 929 205 6099 (New York), +1 301 715 8592 (Washington DC), +1 312 626 6799 (Chicago), +1 669 900 6833 (San Jose), +1 253 215 8782 (Tacoma), +1 346 248 7799 (Houston)

Agenda (Board Book Attachment Materials Will be Posted on www.sustain04848.com)

- All Participants on Call to Mute Their Lines
- Call to Order & Establish Quorum when everyone can hear and be heard.
- Opening Comments RogerH
- Approve Minutes of March 25th, 2021 attached
- Recurring Reports
 - o Financial Reports Balance Sheet, Profit and Loss, Loan Program attached
 - Fundraising Status Report attached
- Business:
 - o 111-113-115 Main Property Discussion
 - Recap status & progress & issues to date TomT
 - House remodel progress.
 - Gas Pump modernization issue.
 - To Do List?
 - Essential Services and Business Survey Results Discussion
 - To Do List?
 - What can we do to support other groups working on these? i.e. Housing
 - Community input?
 - Discuss details for a Key Donor Discussion in July to solicit opinions and be somewhat a recognition/thankyou.
 - o Larger Public Island discussion?
 - o IIN Articles?
 - Update Job Spec for Two Open Board Seats to Advise Select Board current attached
- Other Business?
- Wrap Up Comments
- Adjourn

Board of Directors Meeting

Agenda (Board Book Attachment Materials Will be Posted on www.sustain04848.com)

- All Participants on Call to Mute Their Lines
- Call to Order & Establish Quorum when everyone can hear and be heard.
 - All members of the board were present.
- Opening Comments RogerH
 - Review of agenda and items to note.
- Approve Minutes of February 8th, 2021
 - Motion to accept by Glad Jones, seconded by Tom Tutor. Approved without objection.
- Recurring Reports
 - o Financial Reports Balance Sheet, Profit and Loss, Loan Program
 - Fundraising Status Report
- Business:
 - Investment Policy Review and Approve Draft BonnieH
 - Motion to accept by Lois Chiles, seconded by Tom Tutor. Unanimously approved by voice vote.
 - Fundraising Strategy & Plan for 2021 Discussion ArchG
 - Arch reviewed the progress to date. We have achieved at least \$1.5M in donations. He is confident, we can achieve \$2M by end of year meeting our initial working capital fund benchmark. The board was grateful to Arch for his efforts. Well done! Next steps were discussed and considered for further planning.
 - Leverage all our accomplishments and success stories.
 - Broad community appeal toward 100% of island has contributed benchmark. Island News articles, mailing etc.
 - Next generation donors? Summer effort?
 - Donor recognition event?
 - Second ask to founding donors.
 - Discussion focused on:
 - Update survey to engage community thinking.
 - A summer event for donors
 - A summer event for community survey results.
 - 111-113-115 Main Property Discussion
 - Recap status & progress & issues to date TomT
 - Tom led the discussion. Bill Schoppe and Earl Grindle have been engaged to do the home refurbishing carpentry and painting with July 1 as a target completion date. This work involves cosmetic upgrades, a new wood floor and revamping the laundry off the kitchen. Tom outlined his efforts to replace the store furnace and mentioned Sky's list of store improvements needed. The question of the garage status looms as it impacts our ability to make other changes in parking, pedestrian flow and gas pump remodel.
 - Vision for the Future with Giardino's

- What can we do to leverage the property to enhance Commercial uses? Community/Town Center benefits? IESC's financial breakeven goal?
- Key issues needing board positions ASAP: Does the garage building play any role in this? How to plan & fund remodel of the gas pumps and tank?
- Laura and Michael Giardino walked us through how to think broadly about the IESC property in the context of the entire town center from the ICC to the Town Office. Civic priority. It's critical to involve the neighbors in any broad discussion will help public buy-in. They emphasized that a better store building was essential to the future; better pedestrian flow from ICC to Town Office; expansion of this town center density will necessitate a discussion about fresh water and sewage treatment; discussed the market for small commercial spaces uncertain, but worth a look; market for multi-family housing adjacent to the center uncertain, but worth a look. Tom T recapped his frustration at engaging the neighbors in any big picture discussion. Board reiterated its position that many small incremental steps will be the game plan but an overall vision to work in would be a benefit.
- Roger recapped the proposal by Josh Linscott to purchase the garage building and move it across the street. Discussion ensued on the usefulness of the garage for the future. Consensus formed that removing the garage was the right strategy. Roger to follow up with Josh. Will necessitate a post-garage plan for the parking, etc.
- John Rex-Waller mentioned the ICC plans for the Friedrich property both short and long term. Short term they will be putting in a tent or other temp structure to hold community events like the farmer's market. He recapped the discussion with the Boardman's re their desire to preserve the integrity of their property and access.
- Tom raised the issue of the importance of the retail gas pump facility owned by Sky and Marianne. He noted that it needed modernization and the cost was prohibitive given the amount of gas sold on island. Discussion ensued. Should it be somewhere else entirely? Where can the funds come from? Gabe mentioned that the location adjacent to the market was good that the market for gas was limited and maybe declining that we should steer the island to electric vehicles for many reasons via incentives. More work is needed.
- Other Business?
 - o Roger mentioned the importance of having more board members to spread the workload.
- At 4:44PM Lois Chiles made a motion to adjourn, seconded by Glad Jones approved without objection.



Balance Sheet As of June 30, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking (5715)	141,348.30
MoneyMarket (5798)	218,116.08
Total Bank Accounts	\$359,464.38
Other Current Assets	
Charles Schwab 6827-0461	
Charles Schwab Cash	33,943.25
Charles Schwab Securities	466,078.15
Total Charles Schwab 6827-0461	500,021.40
Receivable from Town	0.00
Receivables	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$500,021.40
Total Current Assets	\$859,485.78
Fixed Assets	
Accumulated Depreciation	-4,421.00
Garage - 115 Main Road	39,000.00
House - 111 Main Road	172,893.00
Island Market Building	230,224.00
Land - 111/113/115 Main Road	112,109.70
Total Fixed Assets	\$549,805.70
Other Assets	
Notes Receivable	74,489.10
Total Other Assets	\$74,489.10
TOTAL ASSETS	\$1,483,780.58
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Retained Earnings	1,234,293.22
Net Income	249,487.36
Total Equity	\$1,483,780.58
TOTAL LIABILITIES AND EQUITY	\$1,483,780.58

Income by Category July 2020 - June 2021

	GARAGE	HOUSE	ISLAND MARKET	LOANS	NOT SPECIFIED	TOTAL
Income						
Donations		20,000.00			271,336.91	\$291,336.91
Interest Received				182.64	1,049.04	\$1,231.68
Rental Income	300.00		7,250.00			\$7,550.00
Total Income	\$300.00	\$20,000.00	\$7,250.00	\$182.64	\$272,385.95	\$300,118.59
GROSS PROFIT	\$300.00	\$20,000.00	\$7,250.00	\$182.64	\$272,385.95	\$300,118.59
Expenses						
Depreciation	390.00	1,729.00	2,302.00			\$4,421.00
Fuel		667.80				\$667.80
Insurance			6,242.83		1,368.00	\$7,610.83
Legal & Professional Services	323.00		513.00		14,612.11	\$15,448.11
Office Supplies & Software					688.60	\$688.60
Other Business Expenses					504.92	\$504.92
Property Tax	375.00	1,107.00	1,473.75		0.00	\$2,955.75
Repairs & Maintenance		17,595.72				\$17,595.72
Utilities	129.00	249.50	360.00			\$738.50
Total Expenses	\$1,217.00	\$21,349.02	\$10,891.58	\$0.00	\$17,173.63	\$50,631.23
NET OPERATING INCOME	\$ (917.00)	\$ (1,349.02)	\$ (3,641.58)	\$182.64	\$255,212.32	\$249,487.36
NET INCOME	\$ (917.00)	\$ (1,349.02)	\$ (3,641.58)	\$182.64	\$255,212.32	\$249,487.36

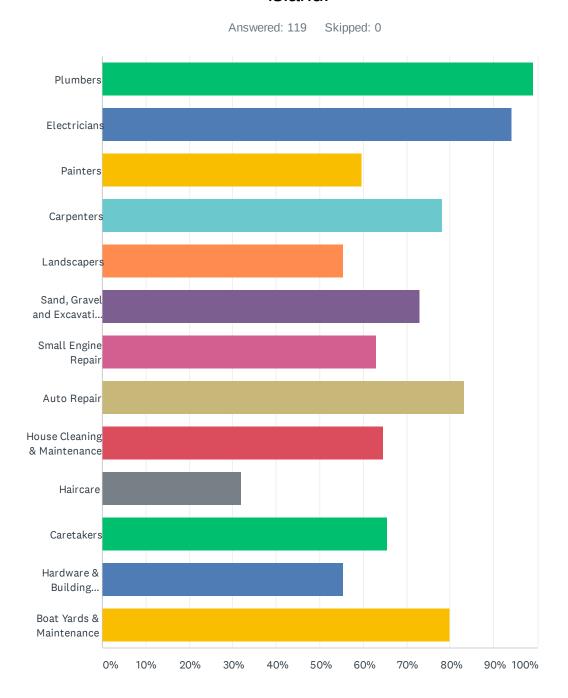
Outstanding Loan Balances All Dates

DATE	AMOUNT	BALANCE
Loans		
Apelquist Loan		
08/02/2020	50,000.00	50,000.00
08/31/2020	-823.17	49,176.83
09/29/2020	-823.51	48,353.32
11/05/2020	-823.85	47,529.47
12/05/2020	-824.20	46,705.27
01/05/2021	-824.54	45,880.73
02/12/2021	-824.88	45,055.85
03/06/2021	-825.23	44,230.62
04/16/2021	-825.57	43,405.05
05/07/2021	-825.91	42,579.14
06/02/2021	-826.26	41,752.88
Total for Apelquist Loan	\$41,752.88	
Babbidge Loan		
12/28/2020	21,205.50	21,205.50
02/12/2021	-349.09	20,856.41
03/06/2021	-349.24	20,507.17
04/16/2021	-349.39	20,157.78
04/30/2021	-349.58	19,808.20
06/04/2021	-349.73	19,458.47
Total for Babbidge Loan	\$19,458.47	
Reidy Loan		
04/30/2021	13,500.00	13,500.00
06/04/2021	-222.25	13,277.75
Total for Reidy Loan	\$13,277.75	
Total for Loans	\$74,489.10	
TOTAL	\$74,489.10	

IESC Board Fundraising Report – 6/30/21

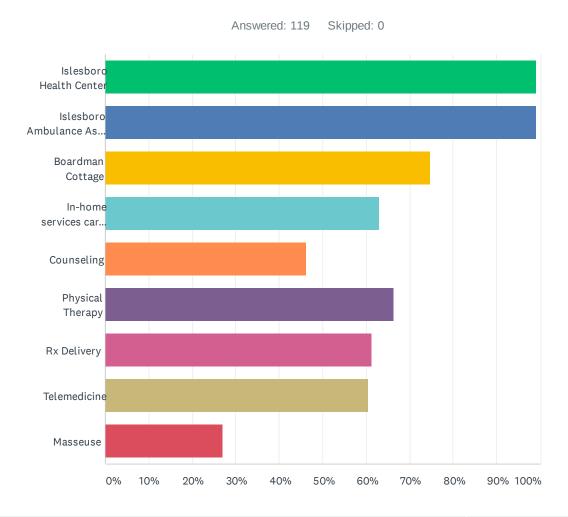
- Town Reports \$1,525,772.17 Raised to Date
 - o 76 Contributions from 59 Donors
 - 10 from \$1 to \$499
 - 8 from \$500 to \$999
 - 14 from \$1,000 to 1,999
 - 4 from \$2,000 to \$4,999
 - 17 at \$5,000
 - 1 at \$7,500
 - **2** at \$10,000
 - 1 at \$15,000
 - 4 from \$20,000 to \$24,999
 - 7 at \$25,000
 - **2** at \$50,000
 - 5 at \$100,000
 - 1 at \$500,000

Q1 Essential on-island businesses? Please check the businesses you feel are essential for island people to provide to support your daily life on the island.



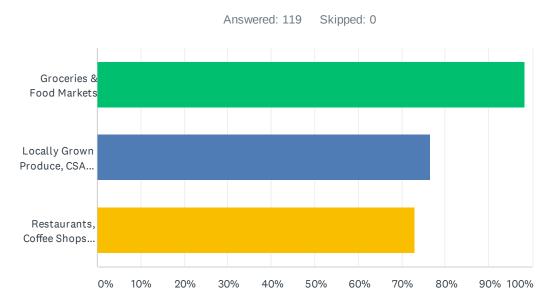
ANSWER CHOICES	RESPONSES	
Plumbers	99.16%	118
Electricians	94.12%	112
Painters	59.66%	71
Carpenters	78.15%	93
Landscapers	55.46%	66
Sand, Gravel and Excavation Contractors	73.11%	87
Small Engine Repair	63.03%	75
Auto Repair	83.19%	99
House Cleaning & Maintenance	64.71%	77
Haircare	31.93%	38
Caretakers	65.55%	78
Hardware & Building Supplies	55.46%	66
Boat Yards & Maintenance	79.83%	95
Total Respondents: 119		

Q2 Health-related services? Please check the heath-related services you feel are essential for island people to provide to support your daily life on the island.



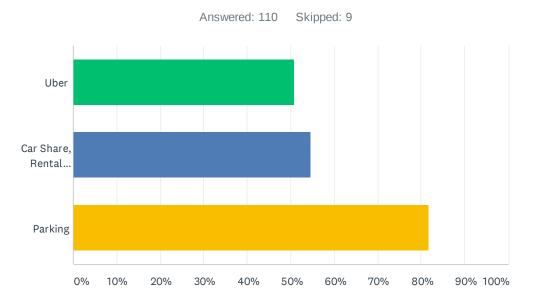
ANSWER CHOICES	RESPONSES	
Islesboro Health Center	99.16%	118
Islesboro Ambulance Assoc - EMT & EMS	99.16%	118
Boardman Cottage	74.79%	89
In-home services care services	63.03%	75
Counseling	46.22%	55
Physical Therapy	66.39%	79
Rx Delivery	61.34%	73
Telemedicine	60.50%	72
Masseuse	26.89%	32
Total Respondents: 119		

Q3 Food-related businesses? Please check the food-related businesses you feel are essential for island business people to provide to support your daily life on the island.



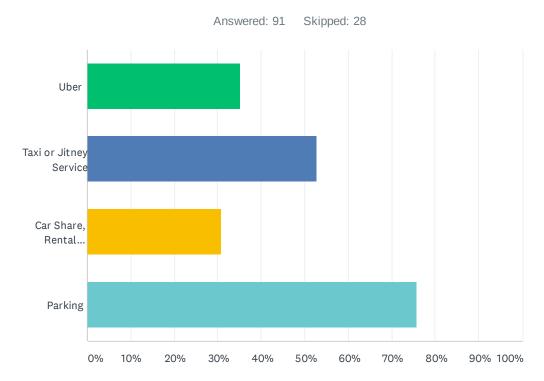
ANSWER CHOICES	RESPONSES	
Groceries & Food Markets	98.32%	117
Locally Grown Produce, CSA and Farmer's Markets	76.47%	91
Restaurants, Coffee Shops & Cafes - Prepared Food.	73.11%	87
Total Respondents: 119		

Q4 What services, if they were available near the Lincolnville Ferry Terminal, would help support your daily life on the island?



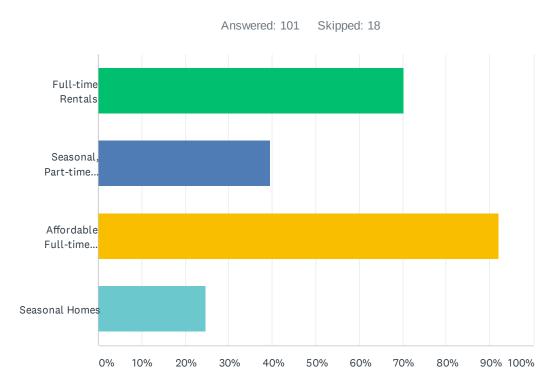
ANSWER CHOICES	RESPONSES	
Uber	50.91%	56
Car Share, Rental Alternatives	54.55%	60
Parking	81.82%	90
Total Respondents: 110		

Q5 What services, if they were available near the Islesboro Ferry Terminal, would help support your daily life on the island?



ANSWER CHOICES	RESPONSES	
Uber	35.16%	32
Taxi or Jitney Service	52.75%	48
Car Share, Rental Alternatives	30.77%	28
Parking	75.82%	69
Total Respondents: 91		

Q6 Housing? Which of the following housing-related services do you feel are necessary for islanders to provide to support your daily life on the island?



ANSWER CHOICES RESPONSES		
Full-time Rentals	70.30%	71
Seasonal, Part-time Rentals	39.60%	40
Affordable Full-time Family Homes	92.08%	93
Seasonal Homes	24.75%	25
Total Respondents: 101		

Q7 If you could choose ONE project for IESC to support or promote, what would it be? Be as specific as possible.

Answered: 79 Skipped: 40

#	RESPONSES	DATE
1	Stable and lower ferry rates	5/6/2021 3:46 PM
2	Supporting the families that are already here and have been struggling for generations. The messaging from our community for years has been we need to attract families to the island. Its not only disheartening but also landscape changing forever. I watch friends and family members lose property, relationships, mental health, and ultimately lives. We have one of the highest suicide rates for men in the state. What are we doing if we are not caring for the islands wellness. This is a huge project and undertaking, but I still have hope for this rock I love. Thank you	5/4/2021 2:28 PM
3	A long term plan to purchase our own ferry without worrying about fares doubling.	5/2/2021 7:27 PM
4	Year round apartments and starter homes for single people and small families.	5/1/2021 12:49 AM
5	If there could be a group share/network for bulk grocery (you put your order in separately and someone picks up the ordered) pick up and pharmacy pick up so people who couldn't afford ferry tickets or were house bound could get what they need once or twice a week.	4/28/2021 6:39 AM
6	Supporting local long term island residents in starting/continuing businesses or ventures that can keep them on the island and contributing to the community. I don't have a specific business in mind but community oriented business would be great, a place to gather and spend time with other islanders.	4/27/2021 9:55 PM
7	affordable housing	4/27/2021 1:18 PM
3	safer bike riding environment	4/27/2021 10:35 AM
9	I pray that IESC, supports a grants me a loan for my in-home, salon day spa restoration development. Sonya M Pelletier 1-978-994-6779 Saintespritsalubrity@gmail.com Thank You	4/26/2021 6:07 PM
10	Grocery co-op for when Richard at Durkees decides to retire.	4/26/2021 2:16 PM
L1	Affordable rental housing, apartments and single-family dwellings.	4/26/2021 10:03 AM
12	More food take-out options. We would love to be able to order a dinner and have it delivered. But that's a luxury so you should focus on whatever others think is sorely lacking. We are not yet familiar enough with local services to pick one.	4/25/2021 11:52 AM
13	A way to get packages collected on the mainland and delivered to houses on Islesboro. Otherwise a package depot at ferry landings on both sides.	4/25/2021 9:51 AM
L4	A restaurant would be wonderful.	4/25/2021 7:40 AM
15	Groceries	4/24/2021 6:32 PM
16	A restaurant would love more food options than our own cooking here 😊	4/24/2021 6:16 PM
17	Promote credentialed trade services such as electricians & plumbers by offering legal council to create contracts, terms & conditions for both the tradesmen & property owners to help avoid misunderstandings & the possibility of a situation turning into mental & monetary abuse.	4/24/2021 6:13 PM
18	Job training programs and facilitating labor services like temp workers.	4/24/2021 3:44 PM
19	Year round rentals for young families	4/24/2021 1:44 PM
20	Island businesses - thank you for all you're doing, and for this survey.	4/24/2021 11:51 AM
21	Please address the noticeable disparity of accessibility, priority & affordability of services when it comes to large estate care/upkeep vs. smaller year 'round home care/upkeep	4/24/2021 9:46 AM

assistance....especially for elders unable do the work themselves.

	assistanceespecially for elders unable do the work themselves.	
22	An on island hardware store	4/24/2021 9:14 AM
23	Another plumber	4/24/2021 9:11 AM
24	Employment agency for temporary and/or full-time workers that would use local and mainland people interested in working here periodically.	4/24/2021 9:07 AM
25	Th greatest lack I experience is hiring someone to help with projects around the house I can no longer comfortably do myself- extra muscle so to speak. A handyman, rent-a husband service would be wonderful- though I don't know how IESC would promote/support that.	4/24/2021 8:48 AM
26	I think one of the most pressing issues to surface in the community in the last year is the failure of Islesboro Central School to adequately educate the children who attend. While historically, commitment to education has been a point of pride for Islesboro, I think it fails to reflect the experience of the young parents whose children attend. The state statistics reflect this, with the highest per-student cost in the state, while still having some of the lowest assessment results. Perhaps a project which supports and amends the educational deficits of the school would be beneficial.	4/24/2021 8:09 AM
27	Islesboro has provided many new options for essential services over the past years. The ICS offers new residents a place to meet others along with the library which I have found the most welcoming of all places. The ferry costs continue to be alarming and offering taxi service may helpa bit.Overall, Islesboro is a place that offers many amenities for its' size and year round population.	4/24/2021 7:58 AM
28	Affordable transportation to/from the mainlandalternative to the ferry.	4/24/2021 7:55 AM
29	Helping to provide a backup energy (electricity) source for the consumption of islanders so they are not dependent to the mainland source.	4/24/2021 6:23 AM
30	Making the school an income producing, top of the line, boarding school.	4/24/2021 5:53 AM
31	A well-organized (subsidized) program to make each and every island home energy efficient in every possible way (as a prelude to development of an island grid providing low cost, crisis-resilient electricity generated on the island using 100% renewable resources. Move the island to all electric.)	4/24/2021 12:07 AM
32	In home care services	4/23/2021 11:53 PM
33	Clean up the yards of private homes on the island-so much of the island is shabby/derelict due to poorly maintained residences affecting property values and the overall reputation of the island-such a shame.	4/23/2021 11:18 PM
34	Just like you supported Sky and Marianne with the market, I think the most important role for the IESC will be supporting current and future business owners. As the island population ages, new people will need to be able to provide essential services.	4/23/2021 11:14 PM
35	We need someone living on the island who can drive the CMP truck and fix downed power lines.	4/23/2021 10:39 PM
36	Support year round restaurant/bar	4/23/2021 9:16 PM
37	Thinking out of the box - a large workshop (maker space with installed equipment and also tools that can be signed out) for island contractors and islander residents that become members. Expensive onsite equipment that local contractors cannot afford and spare tools should something break or specialized tools that the island contractor needs rarely and rather not buy but would love access to without having to head to the mainland to rent. Examples below are larger productions with classes, etc. I'm thinking more a lender library plus access to bolted down other useful equipment onsite. Not staffed but a strong system of accountability and respect for the signing out of tools so they are not abused. https://www.openworksbmore.org https://www.makeannapolis.org	4/23/2021 7:33 PM
38	Farm to Table Restaurant	4/23/2021 7:21 PM
39	Restaurant	4/23/2021 6:11 PM
40	expanded medical facilities. visiting dentist, optometrist for example; imaging for diagnostic purposes	4/23/2021 5:53 PM

41	Solar. Using IMB as a model.	4/23/2021 5:29 PM
42	There are several instances of people not getting paid for work they have done. There are small businesses that deserve support for the work they do here - and could use financial counseling to set up appropriate contracts and seek legal support when needed.	4/23/2021 5:15 PM
43	Probably year-round, affordable homes	4/23/2021 5:10 PM
44	A handyman servicea person or small company who can handle small repair jobs leaky faucets, wonky light switches, sticky doors, broken steps, the kind of thing that drives you crazy and might be dangerous to live with but which a full-time electrician, plumber, carpenter can't be bothered with. Every old single lady on the island without a handy younger relative has a list of fix-its or honey-dos and often expense isn't the issue.	4/23/2021 5:04 PM
45	Community Resource Website: I was blown away to learn about the 30 artists who participate in the Art of the Isle gift shop (ICC). I would love to see the independent businesses supported with an online resource that gives us the necessary information to know them (other than word of mouth)- right down to the kid willing to mow lawns on the weekend, bartend.	4/23/2021 4:58 PM
46	A robust community fund to help folks when times are tough.	4/23/2021 4:54 PM
47	Help us become energy independent	4/23/2021 4:30 PM
48	I would like to see mainland connections to surrounding areas. Allowing to walk on ferry and be driven to surrounding communities and returned to the ferry at later times	4/23/2021 4:30 PM
49	Swimming pool	4/23/2021 4:25 PM
50	Ferry alternative	4/23/2021 4:22 PM
51	Solar farm	4/23/2021 4:12 PM
52	Affordable full-time homes for families. This is one of the largest areas of concern in retaining and attracting young families to the island.	4/23/2021 4:09 PM
53	Car-share/Zipcar on mainland. If islanders could share cars on the mainland and not pay for parking, it would reduce costs to islanders and increase mainland parking for non-islanders.	4/23/2021 4:02 PM
54	Another plumber	4/23/2021 4:01 PM
55	Selfishly, it would be a way to go to the mainland for things and not have to take the car; but year-round housing is probably more critical for the island.	4/23/2021 4:01 PM
56	When we used to rent on the island, we would often need to take laundry over to Camden to wash, since some houses don't have a washer and dryer. Seems like a wash/fold service could be helpful?	4/23/2021 4:00 PM
57	Support small businesses that are available to everyone not just the wealthiest	4/23/2021 3:52 PM
58	Any on-island farming or food production business or any business that provides essential support for local food production, such as composting.	4/23/2021 3:51 PM
59	On island dining	4/23/2021 3:50 PM
60	Rental or house availability for teachers	4/23/2021 3:49 PM
61	Affordable housing	4/23/2021 3:46 PM
62	Housing and training programs for the blue collar trades.	4/23/2021 12:43 PM
63	Although I did not check off "Haircare" as an essential business, I would certainly appreciate and support that.	4/23/2021 11:04 AM
64	Transport/delivery/livery/shopping service .	4/23/2021 9:46 AM
65	Solar farm with possibility to make island self sufficient.	4/23/2021 9:18 AM
66	taxi, jitney or Uber = some form of local transportation over the whole iland	4/23/2021 8:59 AM
67	Affordable year-round rentals and homes	4/23/2021 8:07 AM
68	Affordable year round rentals	4/23/2021 7:53 AM

69	Helping support housing for workers and families that don't qualify for affordable housing but would benefit from apartments or townhouses. It would be an opportunity for them to see if Islesboro is the right long-term fit for them or to get their feet underneath them to the point that they could qualify for a mortgage to buy or build a home.	4/23/2021 5:39 AM
70	Gas station	4/23/2021 12:18 AM
71	Grocery store	4/22/2021 6:45 PM
72	Making sure there are ways for residents to get food and medications easily	4/22/2021 6:37 PM
73	Carpenters	4/22/2021 6:36 PM
74	An affordable way to travel from island to mainland. Ferry is getting too expensive. Quicksilver could use some competition to keep the cost down.	4/22/2021 5:31 PM
75	Start-up investment to support a year-round on-island restaurant and bar that would be accessible/appealing to a full range of residents and visitors a modern update of "The Pub" that people are so nostalgic for.	4/22/2021 12:38 PM
76	Island-operated, energy efficient ferry.	4/22/2021 11:55 AM
77	Cab service	4/22/2021 11:54 AM
78	We are old. Yard maintenance and a really good housecleaning service are ones I need. A farmer's market is one I like. And I would love a food delivery service.	4/22/2021 11:40 AM
79	Delivery/freight service. Too often large deliveries (furniture) only come as far as Lincolnville.	4/22/2021 11:32 AM

Q8 Do you have other comments or suggestions for the IESC Board to consider?

Answered: 34 Skipped: 85

#	RESPONSES	DATE
1	Be transparent. Why did an off island family get the store? Was there really know one on the island who wanted to try to run it? How did the garage get sold? Was it put out for bid?	5/4/2021 2:28 PM
2	I love your community! I am doing everything I can to get there as soon as possible. If this survey is meant for current residents, please disregard my submission.	5/2/2021 7:27 PM
3	Islesboro is lucky to have such a supportive system, people do take care of neighbors. The affordable housing (which there could be more of) and Boardman Cottage have been a great success. Thank you!	4/28/2021 6:39 AM
4	Affordable housing for seasonal and year round workers is the most important thing we need right now.	4/27/2021 9:55 PM
5	Energy sustainability measures for the whole community	4/26/2021 2:16 PM
6	Keep up the good work!	4/26/2021 10:03 AM
7	Quicksilver used to be available for spontaneous trips to Lincolnville, like picking up someone who missed the ferry. The island needs a service like this again.	4/25/2021 11:52 AM
8	A close second is more tradespersons as described in question 1 above	4/24/2021 6:32 PM
9	Serious need for practical legal and management advice/services for the diverse island business community re basics of licensing, work contracts, billing, advertising, and when necessary, with legal issues arising from conditions of employment abuse.	4/24/2021 11:51 AM
10	Consider a kind of community outreach "bank" for elders and others to contact if they need a job done (and could pay for it); too often the job is deemed "to small to be worth the time" or is are put low on the provider priority list.	4/24/2021 9:46 AM
11	A taxi service to get from the ferry to your house	4/24/2021 9:14 AM
12	Anyone who receives assistance should be coached on importance of customer service, eg. returning phone calls, notifying customer of time changes, providing estimates, etc.	4/24/2021 9:11 AM
13	This survey asks for answers just for me and my current life style. it does not reflect what I would wish for all islanders.	4/24/2021 9:07 AM
14	I've heard there's a municipal composting project in the works- that would be helpful, cutting down on both the amount of garbage trucked off the island and the amount of compost trucked on.	4/24/2021 8:48 AM
15	Prior to the suggestion in question 7, arrange for a CMP repair person to live on the island and be fully equipped to deal with routine maintenance as well as emergency repair of the current electrical distribution network.	4/24/2021 12:07 AM
16	Yes, a ferry service to Belfast.	4/23/2021 11:18 PM
17	Thank you for supporting our community.	4/23/2021 11:14 PM
18	This may not be an IESC issue. We need a program to assist landowners to clear up tree deadfall and perhaps make the cut up firewood available to people who need it.	4/23/2021 10:39 PM
19	Islesboro is an amazing community - very well organized and always thinking about ways to improve. Thank you for the opportunity to share.	4/23/2021 7:21 PM
20	Bike lanes or at least well-paved edges of roads.	4/23/2021 6:47 PM
21	1. The questions are phrased asking whether these service are needed to support MY life on	4/23/2021 5:29 PM

the island. In many instances I don't need the service, but its provision certainly enhances the overall life on the island for everyone. 2. No mention of health and fitness facilities.

22	Keeping the trades vibrant and respected seems like a worthy consideration.	4/23/2021 5:04 PM
23	Affordable housing.	4/23/2021 4:54 PM
24	When giving loans to area businesses ask them to take basic tutorials on finance (eg cash flow), accounting, customer relations, etc. The idea is that you can provide Several of the ingredients for success; not just capital	4/23/2021 4:30 PM
25	make sure market up to former standards	4/23/2021 4:13 PM
26	No, thank you. Thank you for soliciting our opinion.	4/23/2021 4:01 PM
27	Furnace cleaning and maintenance service. We have had a place in ISlesboro for almost 25 years and this has always been a problem for us.	4/23/2021 3:48 PM
28	Composting, recycling for organics. Tree chipper rental. We have a LOT of downed trees oreeentjng a fire hazzard,and a need for topsoil, garden soils on iskand	4/23/2021 9:46 AM
29	Definition of essential to vague- do you mean employment for islanders or for homeowners?	4/23/2021 9:18 AM
30	nope	4/23/2021 8:59 AM
31	I think the IESC is crucial to the long-term health and vibrancy of Islesboro.	4/23/2021 5:39 AM
32	Thanks to you guys. When will you ask the community at large for financial help	4/22/2021 6:45 PM
33	Produce an island business networking directory that includes the increasing number of remote workers, not just island-based service businesses. Even if their services aren't directly "for sale," it would be helpful to know what expertise and connections reside on the island.	4/22/2021 12:38 PM
34	A regular water taxi is a vital service. We have one but once the pandemic ends we need more regular runs. You didn't list water taxi and you should have.	4/22/2021 11:32 AM

Islesboro Economic Sustainability Corporation Selection of Board of Directors

Excerpts from the IESC Bylaws:

Article III,1. The Islesboro Select Board (Select Board) shall:

a. Appoint a minimum of three (3) Directors and a maximum of nine (9) Directors to serve three-year terms.

b. Appoint any person, whether a resident or not, whom they believe has interest in the economic sustainability of Islesboro as well as the skills needed to aid the IESC mission; provided, however, that at all times at least a majority of Directors shall be residents or property owners of Islesboro.

Article 1, 4. The IESC will:

- Purchase, own, lease, or otherwise deal and trade in and with property, both real, and personal, of every kind and description, or any interest therein, land and buildings, structures, and other improvements thereon and therein, and to sell, convey, mortgage, lease, or otherwise dispense of the same, to do any and all lawful acts ...
- Underwrite loans or other financial instruments to small businesses in support of the mission
- Support the maintenance, expansion and upgrade of infrastructure and land for the benefit of the mission.
- Assist the Select Board in Tax Increment Financing (TIF) programs and coordinate town TIF efforts.
- Keep current on all federal, state and regional business and economic development programs.

To fulfill the goals and perform the listed functions, the Board needs the following skills and expertise:

- 1. Legal
- 2. Financial
- 3. Entrepreneurship and knowledge of business operations
- 4. Fund raising
- 5. Knowledge of local challenges, economic conditions, resident resources
- 6. Town planning

Board members must

- have a strong, proven commitment to the betterment of Islesboro
- be available to physically attend meetings (State law does not allow members who attend virtually to count toward a quorum or vote)
- have time and be motivated to complete tasks independently
- be creative and willing to work with board and community members
- though not required, prior experience working with on on boards is useful